

NISA MEDICAL GROUP LIMITED COMPANY PROFILE

DELIVERING nationally recognised

nationally recognised innovations in medical practice SINCE 1996





NISA PREMIER HOSPITALS

15-21 Alex Ekwueme Way, Jabi, Abuja, Nigeria

OUR SERVICES





WHO ARE WE?

Isa was founded in 1996 by Dr Ibrahim Wada OON, an internationally acclaimed gynaecologist and fertility expert. From a vision to set up a centre of excellence for women's health and infertility treatment, Nisa has grown into a multi-disciplinary healthcare centre; one of the most prestigious private medical and general practice hospitals in Nigeria.

VISION: To be a leading brand in healthcare service delivery in Nigeria and Africa, providing top class best practices to our customers on par with international standards.

MISSION: To build an environment of innovation for clinicians and be a hospital of choice for patients.

OUR VALUES

- Professionalism
- Patient centered care
- Empathy
- Commitment
- Trust
- Integrity





Tisa Premier Hospital Limited changed its name to Nisa Medical Group to reflect the tremendous changes that have and continue to take place in the company since its incorporation. The Hospital has grown over the years to become a 107-bed multispecialty hospital, providing high-quality healthcare to a large spectrum of society at primary, secondary, tertiary and in some areas super tertiary levels.

The Group provides quality healthcare services along with its related subsidiaries:

Nisa Reproductive Health Centre Limited, Kaduna

- Cell Genomics Limited, Abuja
- Nisa Pharmaceuticals Limited
- Institute Of Medical Sciences Africa (IMSA).
- Nisa Garki Hospital (PPP)
- Nisa Galadimawa (New Project)
- Nisa International Maitama (New Project)

The Group has recorded remarkable breakthroughs in medicine and healthcare management in Nigeria.



1. Pioneer and leader in In vitro fertilization (Test tube babies) in Nigeria. Live birth from In Vitro Fertilization (IVF) in 1998 ("Baby Hannatu") – the first to be authenticated by the Federal Government of Nigeria. NISA also achieved Nigeria's first set of IVF twins in 1999 and in 2001; and the first live birth from an embryo that had been kept frozen for several months. Over 7000 babies have been born so far from NISA's IVF program, thus providing succor to families both within and outside Nigeria. Our Fertility and IVF centre is rated among the very best in Nigeria.

2. Prevention of Sickle Cell Disease A robust Sickle Cell Anaemia (HbSS) prevention program that involves pre-implantation genetic testing (PGT) enables couples who are both carriers of the gene to elect healthy babies without the disease. To the best of our knowledge, NISA's genetic diagnosis centre (Cell Genomics Ltd) is the first of its kind in Nigeria.

3. Innovative Public-Private Partnership with Government to leapfrog public sector health care scope, quality and access NISA has successfully managed Garki General Hospital Abuja under a public private partnership (PPP) concession agreement with The Federal Capital Territory Administration (FCTA), since 2007.



Through the injection of management, capital and appropriate resources, the hospital has become a hospital of choice for FCT residents and far beyond. The World Health Organization (WHO) identified Garki Hospital as a successful PPP model.

4. Postgraduate Medical Education/Post Residency subspecialty training Nisa Medical Group, Limited is accredited for training - NISA is accredited by both the Nigerian and West African Postgraduate Medical Colleges to train specialist doctors in Obstetrics & Gynaecology, Paediatrics and Family

Medicine. Furthermore, NISA is the first hospital in the ECOWAS sub-region to be accredited to train super-specialist doctors in the field of infertility and IVF. These successes led to the establishment of the Institute of Medical Sciences Africa (IMSA) as the academic arm of NISA.



- 1st Government authenticated IVF Baby in Nigeria in 1998
- Nigeria's first IVF twins, triplets and children from frozen embroyos
- Over 7000 successful IVF babies from Nisa
- Over 20,000 live births from Nisa Premier Hospital
- Accreditation by United Global Health of the USA as one of the two sites for research and clinical trials in Nigeria.
- Accreditation by Medicult International as the sole provider of In-Vitro Maturation (IVM), a special fertility therapy option aimed at reduction of trauma and cost, in Africa.
- Two (2) successful Kidney Transplants
- In October 2019, the hospital became the first in sub-Sahara Africa to carry out sleeve gastrostomy
- Introduction of pre-implantation genetic diagnosis
- ISO 9001:2015 Quality Management System certified

In March 2000, Nisa Medical Group Ltd relocated from Gwagwalada to its permanent site at 15 - 21 Alex Ekwueme Way, Jabi, Abuja. There has been significant growth and expansion over the years to the current 107-bed capacity. The total staff strength is over 500 inclusive of consultants and specialists.

(Core Clinical Services)

- Fertility & Genetics
- Obstetrics & Gynaecology
- Reproductive & Sexual Health
- Paediatrics
- Neonatology
- Family & Speciality Medicine
- Accident & Emergency Care
- Cardiology
- Surgeries including minimal access surgeries
- · Radio-Diagnosis
- Dialysis
- Medical Laboratory Services
- Physiotherapy



- Outpatient suite with 20 consulting rooms.
- Five exquisitely furnished waiting areas with highly computerized operations.
- 73 beds (with single or double beds) en-suite.
- 4 fully equipped theatres for surgeries and IVF.
- 2 laboratories for routine and IVF investigations.
- 4 labour wards.
- Well-equipped Neonatal Intensive Care Unit for neonates with functional incubators, ventilators and C-PAP Machines.
- Medical Gas Plant: for delivery of medical oxygen, medical air, medical vacuum nitrous oxide & carbon dioxide via network of pipes to rooms and theatre
- Radiology
- o MRI 1.5 Tesla + advantage work station
- o CT Scan
- o X-Ray Digital & Mobile Digital X-Ray with Digitizer

- o C-ARM Digital X-Ray Machine
- o Ultrasound Scanners 8 Unit & Portable Ultrasound Scanner 2 Unit
- 24 hours electricity supply
- o Dedicated transformer
- o 3 Nos. Gen. Sets: (2 Nos. 1000KVA, & 1 Nos. 910KVA)
- Public water supply with Boreholes as backup with over 25,000 litres water storage tank
- 24 hours security coverage by in-house security men backed by the police.
- Advance fire addressable systems with 15,000 litres water storage tank connected to hose reels
- A special catering service, to meet individual patients' dietary needs as well as cater for staff members and guests/visitors.
- A park for the relaxation of patients and visitors.



















Nisa Hospital Kaduna (North Central Nigeria) started in 2017 as the Nisa Reproductive Health Centre. It is offering services for IVF treatment.

Nisa Reproductive Unit

The Reproductive Health Unit refers to all services dealing with Human Reproduction and Genetics and comprises the IVF Centre at Jabi; the Reproductive Health Centre, Kaduna; and the Cell Genomics Genetic Centre in Wuse 2, Abuja. It is an outfit set up to specifically handle Pre-Implantation Genetic Diagnosis (PGD). These centres are fully equipped to perform advanced reproductive technologies including IVF; intracytoplasmic sperm injection (ICSI); egg, sperm and embryo freezing; embryo biopsies; and genetic screening of all chromosomes that characterize the individuals. Nisa possesses the Next Generation Sequencer (NGS), the latest machine in gene technology worldwide. This method allows Nisa to identify healthy, non-disease bearing embryos for couples whose offspring may otherwise be at risk.

Nisa Pharmaceuticals Limited

The Pharmacy was established in 1999 and it focuses in bridging the gap in access to quality healthcare services in Nigeria, core to which is the provision, delivery and assurance of genuine pharmaceutical products and medical supplies.

Institute of Medical Sciences Africa (IMSA)

IMSA is committed to In-country capacity building in healthcare. Challenges to education and training in Nigeria have led to significant gaps in the skills and knowledge of many medical and nursing graduates that may hamper safe practice. IMSA is committed to excellence in teaching, learning, research and to developing leaders in the various disciplines of medical sciences who make a positive outstanding impact in the world. This led to the registration of IMSA, a private, not for profit, graduate medical institution in Nigeria. IMSA is the training and research arm of NISA

Nisa Garki Hospital (PPP)

In 2007, NISA went into a 15-year Concession Agreement with FCTA to manage the government owned Garki General Hospital Abuja. Nisa agreed to modernize, equip and provide staff to run the hitherto derelict hospital and pay annual concession fees. Under the agreement, NISA would train medical personnel, look after indigent patients by setting up and managing a pro-poor trust fund whereas FCTA would provide supervisory and regulatory roles.

Fifteen years into the Concession Agreement, Garki Hospital is a hospital of choice for FCT residents, other Nigerians and many patients from the West African sub-region. The hospital provides a full spectrum of clinical services and is well equipped with modern diagnostic machines including a sophisticated laboratory, MRI and CT Scans. The WHO has commended the success of Garki PPP (public private partnership) and the Infrastructure Regulatory Commission (ICRC) sees the social PPP as a huge success.



Nisa is set to open another location at the site of Nelson Mandela Institute/Africa University of Science and Technology (NMI/AUST). The hospital would provide a full spectrum of clinical services and would be well equipped with modern diagnostic machines including a sophisticated laboratory, MRI and CT Scanners.

















INTRODUCING NISA INTERNATIONAL MEDICAL CENTRE

Is a International Medical Center, NIMC is the flagship project, the latest addition in the facility chain of Nisa Medical Group. It is purpose designed, built and to be equipped to provide the standard ambience for high end specialist health care delivery and capacity building in-country Nigeria. Located in Maitama, the heart of Abuja, easy access is guaranteed from every part of the City, Nigeria at large and indeed from neighbouring West African Countries. This facility belongs to the new generation of International standard healthcare facilities being built to change the healthcare narrative in Nigeria.



IMC is projected for commissioning in the second quarter of 2024 and comprises 150 beds and the most modern tertiary care facilities spread over the twelve floors. The Center is being built in accordance with international standards and will provide a world-class environment for the highest standard of care in Nigeria. It is expected to meet all international accreditation requirements, such as Joint Commission International (JCI) and similar UK and South African accrediting bodies.

The project is located on Plot No 1377, Cadastral Zone A05, Maitama, Abuja. Other notable landmarks in the vicinity include Transcorp Hilton, The National Communications Commission, The Corporate Affairs Commission and the Nigerian Universities Commission.

NIMC Architecture

- Twelve-floor building, including sub-floors
- 150 beds, including ambulatory care, critical care, diagnostic and clinical/non-clinical support facilities.
- Internal space of 22,561.72 meter square
- Spacious car parks included in floor plans
- · Modular design/system based thinking
- Each floor dedicated to related specialties
- Hotel modeled top floors



The centre provides an attractive opportunity for a potential investor to acquire a stake in a world-class healthcare facility.

- 1. Providing an alternative to medical tourism Nigeria
- 2. Provision of Secondary, Tertiary and referral health centre: The project is expected to be a secondary/tertiary health facility which is expected to take referral medical cases from various hospitals. This will improve healthcare delivery in Abuja and Nigeria at large. The Federal Capital Territory (FCT) Abuja has a population of 3.7 million people 38% of which fall within the ages of 0 and 14 and 49% of which are females within the age bracket of 14 64 years, thereby presenting a suitable market for the provision of mother and child healthcare services. NIMC would elevate the status of mother and child medical

STAKEHOLDERS OPPORTUNITIES

services as a destination of choice for locals and attract medical tourists.

- 3. Attracting Medical Tourism into Nigeria
- 4. Cutting edge technologies
- 5.Benefit from the excellent international medical standards and the personnel service that the hospital offers.
- 6.Research and Training: The hospital will bring in Nigerian medical experts in the diaspora as well as foreign experts

where needed to complement its medical team. Currently, Nisa Premier Hospital boasts of regular visits from some Nigerian experts from the UK and the USA and employs about five experienced Cuban Consultants. This allows for knowledge transfer to local staff.



7. Expand Post-Fellowship training of sub-specialists in the field of Infertility and Assisted Reproductive Technology. Nisa Medical Group is the only centre offering this training in the ECOWAS subregion. Our current research focuses on preventing and managing sickle cell disorders at various levels of human life. We run a dedicated sickle cell clinic for existing sufferers. We have also developed the capability for testing human embryos to detect which ones

are affected or non-affected by sickle cell disorders to help parents who are carriers bear children free unaffected by the disorder. Nisa Medical Group can also detect sickle cell anaemia in fetuses of pregnant women. We are currently preparing for in-utero fetal stem cell therapy to cure the disease. This work is in collaboration with specialists and Professors in Nigerian Universities and UK Universities. For children and adults with sickle cell anaemia, NIMC

will provide us with the ideal environment for stem cell transplantation to cure the disorder. In summary, NMG and NIMC will have a comprehensive impact on the landscape of management of sickle cell anaemia in Nigeria and in Africa.

We will also expand the use of stem cell therapy for reversing ovarian ageing and repairing damaged endometrium in women suffering from infertility



BOARD OF DIRECTORS

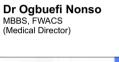


Dr Shamsuddeen Usman,OFR, CON BSc (ABU- Zaria), Msc,
and PhD (Chairman) Chairman, Ministry
of Finance Incorporated (MOFI)





Dr. Ibrahim Wada, MBBS, FRCOG, FWACS, MBA, OON (Founder/CEO)







Dr Jacob A Akoh, MBBS, FMCS, FRCS Ed, FWACS, FRCS (Gen), FICS, FEBS, FACS (Director)







Dr Peter Nmadu, MBBS, DIH (Director)







THE FOUNDER/CEO NISA MEDICAL GROUP

Dr Ibrahim Wada OON, FRCOG FWACS MBA, is the Founder & Chief Executive Officer (F/CEO)

Dr Wada has been the key visionary and leader of Nisa Medical Group since its inception in 1996. He has guided the growth from a very basic set-up at Gwagwalada; a suburb in Abuja to a diverse group of hospitals and medical services including the bustling 100+ bed specialist hospital at Jabi in the heart of Abuja, which also houses the world-famous Nisa fertility service and the Nisa International Hospital under construction!

Dr Wada graduated with an MBBS degree from Ahmadu Bello University Zaria in 1980, qualified as an Obstetrician & Gynaecologist in London (1988) and became a Consultant Gynaecologist (Infertility & In Vitro Fertilization, IVF) at Bourn Hall Clinic, Cambridge UK in 1992. Following his return to Nigeria in 1994 and prior to founding Nisa Medical Groups Group, Dr Wada served as Head of the Obstetrics & Gynaecology Departments at Gwagwalada Specialist Hospital (now the University of Abuja Teaching Hospital) and the National Hospital Abuja. He was also Chairman Advisory Committee (CMAC) and later Director of Clinical Services at the National Hospital. He became the Chief Medical Director of Garki Hospital Abuja, following the commencement of the public-private partnership (PPP) with the Federal Capital Administration (FCTA).

Among Dr Wada's many achievements in Medical Practice are: leading the team that achieved the birth of a live IVF baby (Hannatu) at Nisa Premier Hospital in 1998. First live birth from public sector IVF at the National Hospital in 2007 and the establishment of Nigeria's first successful PPP Health Institution (Garki Hospital).

Dr. Wada is respected in professional circles and serves on many expert committees within professional associations and postgraduate medical colleges in Nigeria and West Africa. He has been honoured by the government of Nigeria with the National Honour of Officer of the Order of the Niger (OON).

Dr. Wada brings on board the network his membership of Professional and Specialist associations like the Nigeria Medical Association (NMA), The West African and UK Colleges of Obstetrician and Gynaecologists, Society of Gynaecology & Obstetrics of Nigeria (SOGON) in addition to over 40 years of Clinical Practice.

KEY MANAGEMENT

Dr Musa Shaibu Group Managing Director, Nisa Medical Group Ltd. **Dr Ogbuefi Nonso** Medical Director, Nisa Premier Hospital Abuja

Dr Adamu Onu Medical Director, Garki Nisa Hospital Abuja Dr. Chris Danga Managing Director, Cell Genomic

Dr Michael Egwu Group Head Pharmacist & Managing Director, Nisa Pharmaceuticals Ltd **Dr Selma E. Yahaya-Pam**Medical Director,
Nisa Reproductive Health Centre Kaduna

Mr Adekunle Akinlolu Akinwumi A.g Chief Finance Officer, Nisa Medical Group

Halita Mafo Adekunle Esq Legal Adviser, Nisa Group of Companies

Dr Stephen John-Oti Head Of Internal Audit Prof. Nkeiruka Ameh
Managing Director
Institute of Medical Director, Institute of
Medical Sciences Africa



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OUR AWARDS

Nigerian Healthcare Excellence Award, IVF Service Provider of the Year 2022

National Productivity, Award of Excellence in Leadership and Productivity November 2020

Nigeria Entrepreneurs Award, Most Efficient Healthcare Organisation December, 2017

FCT Advancement Award, Excellence in Medical Service, December 2015

Nigeria Entrepreneur Award, Best practice in Medical Service 2015

Nigeria National Productivity Order Merit Awards August 2013









